

**FINANCIAL STATEMENTS OF
UNITED WAY OF TOMPKINS COUNTY, INC.
YEARS ENDED JUNE 30, 2024 AND 2023**

INDEPENDENT AUDITOR'S REPORT

Board of Directors
United Way of Tompkins County, Inc.
Ithaca, New York 14850

Opinion

We have audited the accompanying financial statements of United Way of Tompkins County, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Tompkins County, Inc. as of June 30, 2024 **and 2023**, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of United Way of Tompkins County, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Tompkins County, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of United Way of Tompkins County, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Tompkins County, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Sciarabba Walker & Co. LLP

Sciarabba Walker & Co., LLP

Ithaca, New York
September 23, 2024

UNITED WAY OF TOMPKINS COUNTY, INC.
STATEMENTS OF FINANCIAL POSITION
June 30,

ASSETS

	2024	2023
CURRENT ASSETS:		
Cash and cash equivalents	\$ 199,714	\$ 368,335
Unconditional promises to give, net of allowance for doubtful accounts of \$38,000 and \$25,000, respectively	326,627	444,696
Grant receivable	134,883	-
Employee retention credit receivable	144,201	144,201
Other accounts receivable	-	8,643
Prepaid expenses	13,546	27,008
TOTAL CURRENT ASSETS	818,971	992,883
LONG-TERM INVESTMENTS	454,694	414,009
FUNDS HELD IN TRUST BY OTHERS	142,933	134,778
AGENCY FUND WITH COMMUNITY FOUNDATION	50,000	50,000
PROPERTY AND EQUIPMENT:		
Property and equipment, net of accumulated depreciation of \$313,689 and \$311,959, respectively	9,081	10,811
TOTAL ASSETS	\$ 1,475,679	\$ 1,602,481

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES:		
Accounts payable	\$ 9,456	\$ 7,440
Deferred revenue	-	3,000
Deferred designations payable	83,126	107,254
TOTAL CURRENT LIABILITIES	92,582	117,694
NET ASSETS:		
Without donor restrictions	74,977	95,876
With donor restrictions	1,308,120	1,388,911
TOTAL NET ASSETS	1,383,097	1,484,787
TOTAL LIABILITIES AND NET ASSETS	\$ 1,475,679	\$ 1,602,481

See accompanying notes.

UNITED WAY OF TOMPKINS COUNTY, INC.
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
For the year ended June 30,

	2024		
	Net assets without donor restrictions	Net assets with donor restrictions	Total
PUBLIC SUPPORT AND REVENUE:			
Contributions:	\$ -	\$ 1,327,297	\$ 1,327,297
Less: pass-through designations	-	(232,011)	(232,011)
Less: collection loss	-	(30,599)	(30,599)
Non-campaign grants	142,873	97,500	240,373
Investment income	7,746	3,883	11,629
Realized loss on investments	24,194	(6,730)	17,464
Unrealized gain on investments	25,219	15,911	41,130
Rental income	13,260	-	13,260
Other income	13,223	-	13,223
Contributed nonfinancial assets	309,800	-	309,800
Assets released from restrictions:			
Released from restrictions by time	1,256,042	(1,256,042)	-
TOTAL PUBLIC SUPPORT AND REVENUE	<u>1,792,357</u>	<u>(80,791)</u>	<u>1,711,566</u>
EXPENSES:			
Program services	1,301,783	-	1,301,783
Management and general	279,505	-	279,505
Fundraising	231,968	-	231,968
TOTAL EXPENSES	<u>1,813,256</u>	<u>-</u>	<u>1,813,256</u>
CHANGE IN NET ASSETS	(20,899)	(80,791)	(101,690)
NET ASSETS, beginning of year	<u>95,876</u>	<u>1,388,911</u>	<u>1,484,787</u>
NET ASSETS, end of year	<u>\$ 74,977</u>	<u>\$ 1,308,120</u>	<u>\$ 1,383,097</u>

See accompanying notes.

UNITED WAY OF TOMPKINS COUNTY, INC.
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
For the year ended June 30,

	2023		
	Net assets without donor restrictions	Net assets with donor restrictions	Total
PUBLIC SUPPORT AND REVENUE:			
Contributions:	\$ -	\$ 1,663,781	\$ 1,663,781
Less: pass-through designations	-	(427,537)	(427,537)
Less: collection loss	-	(29,802)	(29,802)
Non-campaign grants	80,386	39,000	119,386
Investment (loss) income	10,801	2,362	13,163
Realized gain on investments	12,414	3,193	15,607
Unrealized loss on investments	38,151	4,919	43,070
Rental income	13,260	-	13,260
Employee retention credit income	144,201	-	144,201
Other income	12,396	-	12,396
Contributed nonfinancial assets	296,864	-	296,864
SBA PPP loan forgiveness	-	-	-
Assets released from restrictions:			
Released from restrictions by time	1,298,054	(1,298,054)	-
TOTAL PUBLIC SUPPORT AND REVENUE	1,906,527	(42,138)	1,864,389
EXPENSES:			
Program services	1,267,590	-	1,267,590
Management and general	286,349	-	286,349
Fundraising	220,564	-	220,564
TOTAL EXPENSES	1,774,503	-	1,774,503
CHANGE IN NET ASSETS	132,024	(42,138)	89,886
NET ASSETS, beginning of year	(36,148)	1,431,049	1,394,901
NET ASSETS, end of year	\$ 95,876	\$ 1,388,911	\$ 1,484,787

See accompanying notes.

UNITED WAY OF TOMPKINS COUNTY, INC.
STATEMENT OF FUNCTIONAL EXPENSES
For the year ended June 30, 2024

	<u>Program Services</u>	<u>Management and General</u>	<u>Fundraising</u>	<u>Total</u>
Salaries	\$ 312,964	\$ 130,483	\$ 32,698	\$ 476,145
Other benefits	15,355	5,959	1,604	22,918
Employee benefits	49,247	19,111	5,145	73,503
Payroll taxes	24,417	9,475	2,551	36,443
TOTAL SALARIES AND RELATED EXPENSES	401,983	165,028	41,998	609,009
Community Care Fund grants	569,650	-	-	569,650
Flexible funds grants	17,792	-	-	17,792
UW/211 ALICE program grants	94,023	-	-	94,023
Community service grants	25,251	-	-	25,251
Student engagement grants	27,000	-	-	27,000
Livermore operating expenses	-	15,381	-	15,381
Professional fees	14,429	48,682	1,507	64,618
Payroll processing fees	1,368	531	143	2,042
Supplies	2,465	957	258	3,680
Telephone	5,041	1,956	527	7,524
Postage and shipping	1,800	699	188	2,687
Printing and copying expense	4,225	1,640	441	6,306
Marketing	3,038	238	64	3,340
Marketing - in-kind	123,920	-	185,880	309,800
Bank, credit card, and stock fees	-	8,713	-	8,713
Travel, conferences, conventions, and meetings	2,619	5,050	20	7,689
Insurance	6,664	4,520	696	11,880
Miscellaneous	515	2,309	246	3,070
TOTAL EXPENSES BEFORE DUES	1,301,783	255,704	231,968	1,789,455
Membership dues	-	23,801	-	23,801
TOTAL FUNCTIONAL EXPENSES	<u>\$ 1,301,783</u>	<u>\$ 279,505</u>	<u>\$ 231,968</u>	<u>\$ 1,813,256</u>

See accompanying notes.

UNITED WAY OF TOMPKINS COUNTY, INC.
STATEMENT OF FUNCTIONAL EXPENSES
For the year ended June 30, 2023

	<u>Program Services</u>	<u>Management and General</u>	<u>Fundraising</u>	<u>Total</u>
Salaries	\$ 274,902	\$ 106,678	\$ 28,721	\$ 410,301
Other benefits	15,994	6,207	1,671	23,872
Employee benefits	44,357	17,213	4,634	66,204
Payroll taxes	22,064	8,562	2,305	32,931
TOTAL SALARIES AND RELATED EXPENSES	357,317	138,660	37,331	533,308
Community Care Fund grants	559,650	-	-	559,650
Flexible funds grants	13,050	-	-	13,050
UW/211 ALICE program grants	68,408	-	-	68,408
Community service grants	34,930	-	-	34,930
Student engagement grants	58,439	-	-	58,439
Livermore operating expenses	-	23,230	-	23,230
Professional fees	22,000	74,227	2,299	98,526
Payroll processing fees	1,366	530	143	2,039
Supplies	3,160	1,226	330	4,716
Telephone	4,496	1,745	470	6,711
Postage and shipping	2,676	1,038	280	3,994
Printing and copying expense	2,952	1,145	308	4,405
Marketing	11,918	933	251	13,102
Marketing - in-kind	118,745	-	178,118	296,863
Bank, credit card, and stock fees	-	9,910	-	9,910
Travel, conferences, conventions, and meetings	1,312	2,529	10	3,851
Insurance	6,433	4,363	672	11,468
Miscellaneous	738	3,307	352	4,397
TOTAL EXPENSES BEFORE DUES	1,267,590	262,843	220,564	1,750,997
Membership dues	-	23,506	-	23,506
TOTAL FUNCTIONAL EXPENSES	\$ 1,267,590	\$ 286,349	\$ 220,564	\$ 1,774,503

See accompanying notes.

UNITED WAY OF TOMPKINS COUNTY, INC.
STATEMENT OF CASH FLOWS
For the years ended June 30,

	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES:		
Changes in net assets	\$ (101,690)	\$ 89,886
Adjustments to reconcile changes in net assets to net cash used in operating activities:		
Depreciation expense	1,730	3,724
Realized loss (gain) on investments	(17,464)	(15,607)
Unrealized gain on investments	(41,130)	(43,051)
Changes in unconditional promises to give	118,069	6,243
Changes in prepaid expenses	13,462	(7,135)
Changes in grant receivable	(134,883)	20,000
Changes in other accounts receivable	8,643	(8,643)
Changes in employee retention credit receivable	-	(144,201)
Changes in agency fund with Community Foundation	-	(50,000)
Changes in accounts payable	2,016	(2,351)
Changes in agency allocations payable	-	-
Changes in deferred designations payable	(24,128)	(15,665)
Changes in deferred revenue	(3,000)	3,000
NET CASH USED IN OPERATING ACTIVITIES	(178,375)	(163,800)
 CASH FLOWS FROM INVESTING ACTIVITIES:		
Short-term investments, net	-	10,210
Proceeds from sale of long-term investments	185,463	534,813
Purchases of long-term investments	(175,709)	(200,059)
NET CASH PROVIDED BY INVESTING ACTIVITIES	9,754	344,964
 NET CHANGE IN CASH	(168,621)	181,164
 CASH, beginning of year	368,335	187,171
 CASH, end of year	\$ 199,714	\$ 368,335
 SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:		
CASH PAID DURING THE YEAR FOR:		
Interest	\$ -	\$ -
Taxes	-	-

See accompanying notes.

UNITED WAY OF TOMPKINS COUNTY, INC.
Notes to Financial Statements
For the years ended June 30, 2024 and 2023

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

1. *Organization* – The goal of the United Way of Tompkins County, Inc., (the “Organization”) is to help provide the means by which citizens, businesses, and agencies may join in a community-wide effort to help provide efficient human service programs related to the needs of the people of Tompkins County. The Organization assists in evaluating the needs of the people of the community, provides managerial and financial assistance to agencies, and evaluates the effectiveness of human service programs in the area.
2. *Basis of Accounting* – The financial statements of the Organization have been prepared on the accrual basis in accordance with accounting principles generally accepted in the United States of America.
3. *Income Taxes* – The Organization is exempt from federal taxation under Section 501(c)(3) of the Internal Revenue Code and, therefore, no income taxes are payable by the Organization. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(a)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

The Organization accounts for income taxes in accordance with FASB Accounting Standards Codification (ASC) 740, *Income Taxes*. FASB ASC 740-10 clarifies the accounting for income taxes, by prescribing a minimum recognition threshold a tax position is required to meet before being recognized in the financial statements.

4. *Property and Equipment* – Property and equipment are reported at cost if purchased or fair value if donated. Depreciation expense is computed using the straight-line method over the estimated useful lives of the related assets, which range from 3 to 27.5 years. Expenditures for repairs and maintenance are charged to expense as incurred whereas major betterments having a cost basis exceeding \$5,000 and greater than one-year service life are capitalized.
5. *Estimates* – Management of the Organization uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that management uses.
6. *Cash and Cash Equivalents* – For purposes of the Statements of Cash Flows, the Organization considers all highly liquid investments purchased with maturity of three months or less to be cash and cash equivalents.
7. *Financial Statement Presentation* – The Organization reports information regarding its financial position and activities according to two classes of net assets - net assets without donor restrictions and net assets with donor restrictions.

8. *Revenue Recognition* – Contributions received are recorded as those without donor or with donor restricted support, depending on the existence and/or nature of any donor restrictions. All donor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statements of Activities as net assets released from restrictions.

In accordance with U.S. generally accepted accounting principles, the Organization records contributions that are designated to specified organizations as a liability.

9. *Donated Property and Equipment* – The Organization reports gifts of land, buildings, and equipment as unrestricted support at their estimated fair value at the date of donation unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. In the absence explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.
10. *Donated Services* – Donated services are recognized as contributions if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. Volunteers have also provided fund raising services throughout the year that were not recognized as contributions in the financial statements, as the recognition criteria under generally accepted accounting principles were not met.
11. *Investments* – The Organization carries investments in marketable securities with readily determinable fair values and all investments in debt securities are stated at their fair values in the Statements of Financial Position. Unrealized gains and losses are included in the change in net assets in the accompanying Statements of Activities and Changes in Net Assets.
12. *Investment Income and Gain* – Investment income and gains restricted by donors are reported as increases in net assets without donor restrictions if the restrictions are met (when either a stipulated time period ends or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized.
13. *Unconditional Promises to Give and Contributions Receivable* – All contributions are available for unrestricted use unless specifically restricted by the donor. Promises to give for contributions are recorded as received and allowances are provided for amounts estimated as uncollectible.
14. *Functional Expense Allocation* – The costs of providing various programs and other activities have been summarized on a functional basis in the Statements of Activities and Changes in Net Assets and in the Statements of Functional Expenses. Most expenses have been allocated based on actual function. Salaries and some other expenses have been allocated and reasonably estimated based on staff time.

15. *Deferred Designations Payable* – Deferred designations payable represents the amount of restricted contributions received with specific beneficiaries that have not been distributed for the years ended June 30, 2024 and 2023.
16. *Leases* – The Organization has made an accounting policy election to not recognize lease assets and lease liabilities with a term of 12 months or less unless the Organization has the ability and intent to extend the lease beyond a 12-month period.
17. *Reclassifications* – Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

B. LIQUIDITY AND AVAILABILITY OF RESOURCES

The following reflects the Organization’s financial assets as of the balance sheet date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions:

	2024	2023
Total assets	\$ 1,475,679	\$ 1,602,481
Less: other assets (prepaids)	13,546	27,008
Less: property and equipment	9,081	10,811
Financial assets	<u>1,453,052</u>	<u>1,564,662</u>
Less: those unavailable for general expenditures within one year, due to:		
Pledges receivable due to designations	83,125	103,950
Investments - restricted funds held in trust by others	142,933	134,778
Investments - donor restricted to maintain an endowment	-	17,149
	<u>226,058</u>	<u>255,877</u>
Financial assets available to meet cash needs for general expenditure within one year	<u><u>\$ 1,226,994</u></u>	<u><u>\$ 1,308,785</u></u>

The Organization in typical years seeks to maintain at least \$180,000 in operating cash accounts to meet at least four months of normal operating expenses per the operating reserve fund policy. As part of the Organization’s liquidity management, it invests cash in certificates of deposits and carries investments in marketable securities with readily determinable fair values, upon which it could draw in the event of an unanticipated liquidity need.

C. INVESTMENTS

The cost, fair value, and unrealized appreciation for the investments of the Organization for the years ended June 30, are as follows:

The following schedule summarizes the investment return for the years ended June 30:

	2024		
	Cost	Fair Value	Unrealized Depreciation
Long-Term Investments:			
Equities/fixed income	\$ 338,887	\$ 417,860	\$ 78,973
Mutual funds	41,186	36,834	(4,352)
Total Long-Term Investments	<u>\$ 380,073</u>	<u>\$ 454,694</u>	<u>\$ 74,621</u>
	2023		
	Cost	Fair Value	Unrealized Appreciation
Long-Term Investments:			
Equities/fixed income	\$ 335,539	\$ 380,685	\$ 45,146
Mutual funds	39,902	33,324	(6,578)
Total Long-Term Investments	<u>\$ 375,441</u>	<u>\$ 414,009</u>	<u>\$ 38,568</u>
	2024	2023	
Investment (loss) income	\$ 11,629	\$ 13,163	
Realized gain	17,464	15,607	
Unrealized gain (loss)	41,130	43,070	
Totals	<u>\$ 70,223</u>	<u>\$ 71,840</u>	

D. UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give for the years ended June 30, is as follows:

	2024	2023
Unconditional promises to give:		
Current program year	\$ 44,988	\$ 20,172
Subsequent program year	319,639	449,524
Less: reserve for unconditional promises	(38,000)	(25,000)
Total unconditional promises to give	<u>\$ 326,627</u>	<u>\$ 444,696</u>

Actual amounts written off for the campaign year, two years prior to the year under audit, were \$30,599 and \$29,802, as of June 30, 2024 and 2023, respectively.

E. LAND, BUILDINGS, AND EQUIPMENT

Land, buildings, and equipment for the years ended June 30, is as follows:

	2024		
	Cost	Accumulated Depreciation	Net Book Value
Land	\$ 5,000	\$ -	\$ 5,000
Building	25,000	25,000	-
Building improvements	180,094	176,013	4,081
Equipment	112,676	112,676	-
Totals	<u>\$ 322,770</u>	<u>\$ 313,689</u>	<u>\$ 9,081</u>

	2023		
	Cost	Accumulated Depreciation	Net Book Value
Land	\$ 5,000	\$ -	\$ 5,000
Building	25,000	25,000	-
Building improvements	180,094	174,283	5,811
Equipment	112,676	112,676	-
Totals	<u>\$ 322,770</u>	<u>\$ 311,959</u>	<u>\$ 10,811</u>

Depreciation expense for the years ended June 30, 2024 and 2023 amounted to \$1,730 and \$3,724, respectively.

F. REVENUE

Total contribution revenue including non-campaign grants of \$1,335,659 and \$1,355,630 for the years ended June 30, 2024 and 2023, respectively were recognized. The total contribution revenues disclosed include \$232,011 and \$427,537, respectively of pass-through designations for other agencies for the years ended June 30, 2024 and 2023.

G. DEFINED CONTRIBUTION PLAN

The Organization maintains a defined contribution plan for their employees. Each year, the Organization contributes money to the Plan on behalf of eligible employees. Benefits will vest and become available upon termination.

The effective date of the Plan is February 1, 1995, and the Plan year is January 1 through December 31. The Plan administrator is the Organization. The Plan trustee is Tompkins Trust Company.

Eligibility and Participation Requirements – All employees become eligible to participate in the Plan after they have completed one year of service and have attained age 21. An employee can be hired, fully vested, and eligible based on service with another employer.

Vesting – Vesting refers to the point at which the employees participating in the Plan start to receive a benefit. Employees participating in the Plan will become vested in the Plan based on the number of years of service in accordance with the following schedule:

1 year	20%
2 years	40%
3 years	60%

4 years	80%
5 years	100%

Break in Service – A one-year break in service is a computation period during which employees participating in the Plan have not completed more than 500 hours of service.

Contributions to the Plan – Once an employee becomes a participant in the Plan, the Organization will contribute each year on the employees’ behalf an amount equal to 6% of their total compensation.

The employer contributions to the Plan for the years ended June 30, 2024 and 2023 were \$16,350 and \$15,801, respectively.

H. CONCENTRATION OF CREDIT RISK

During the year, the Organization will have bank deposits in excess of the FDIC insured limits.

I. CONTRIBUTED SERVICES

Contributed services with an estimated value of \$47,716 and \$38,980 for the years ended June 30, 2024 and 2023, were not recognized in the financial statements because they did not meet the criteria for recognition under generally accepted accounting principles.

J. ALLOCATIONS, FLEXIBLE FUND AWARDS, AND EMERGENCY GRANT

The following are amounts paid to agencies and towns, excluding direct designations, during the years ended June 30, 2024 and 2023. These allocations are from the 2022-2023 and 2021-2022 campaign.

	2024	2023
AGENCY ALLOCATIONS:		
Alcohol and Drug Council of Tompkins County	\$ 25,000	\$ 25,000
Cancer Resource Center of the Finger Lakes	10,000	10,000
Catholic Charities of Tompkins/Tioga	35,000	35,000
Challenge Workforce Solutions	10,000	10,000
Child Development Council	25,000	25,000
Community Dispute Resolution Center, Inc.	8,000	8,000
Center for Transformative Action	35,000	25,000
Downtown Ithaca Children's Center	20,000	20,000
Dryden Community Council	-	6,000
Enfield Community Council	8,250	8,250
Family and Children's Services of Ithaca	45,000	45,000
Family Reading Partnership	8,000	8,000
Foodnet Meals on Wheels	30,000	30,000

Freeville Community Council	-	2,500
Gadabout Transportation Services	10,000	10,000
Greater Ithaca Activities Center	39,000	39,000
Groton Community Council	4,000	4,000
Habitat for Humanity of Tompkins and Cortland Counties	2,000	2,000
Human Services Coalition of Tompkins County	10,000	10,000
Ithaca Community Childcare Center	40,000	40,000
Ithaca Health Alliance	35,000	35,000
Ithaca Neighborhood Housing Services	8,000	8,000
Learning Web	25,000	25,000
Legal Assistance of Western NY	5,000	5,000
Lifelong (Tompkins County Senior Citizens' Council)	5,500	5,500
Loaves and Fishes of Tompkins County	7,500	7,500
Newfield Community Council	7,550	7,550
Opportunities, Alternatives, and Res. (OAR)	10,000	10,000
Southworth Library Association	2,000	-
Suicide Prevention & Crisis Service	15,800	15,800
The Advocacy Center of Tompkins County	21,000	21,000
The Salvation Army	10,000	10,000
Tompkins Learning Partners (Literacy Volunteers)	9,000	9,000
Town of Dryden Recreation	6,500	-
Traditional Center for Indigenous Knowledge and Healing	5,000	5,000
Ulysses Community Council	11,050	11,050
Varna Community Association, Inc.	500	500
Village at Ithaca	15,000	15,000
Women's Opportunity Center	2,500	2,500
Y.M.C.A. of Ithaca and Tompkins County	3,500	3,500
Total Allocations	<u>569,650</u>	<u>559,650</u>
Total Flexible Fund Awards	17,792	13,050
Total Community Service Grants	4,405	34,930
Total Student Engagement Grants	47,846	58,439
Total UW/211 ALICE Program Grants	94,023	68,408
Total Allocations, Awards and Grants	<u>\$ 733,716</u>	<u>\$ 734,477</u>

K. NET ASSETS WITHOUT DONOR RESTRICTIONS

Net assets without donor restrictions are classified as follows as of June 30:

	<u>2024</u>	<u>2023</u>
Undesignated	\$ (166,077)	\$ (145,178)
Board designated:		
Reserves	162,302	162,302
Capital maintenance/equipment	28,752	28,752
Agency Fund with Community Foundation	50,000	50,000
Total net assets without donor restrictions	<u>\$ 74,977</u>	<u>\$ 95,876</u>

The Organization has two types of net assets without donor restrictions - undesignated funds and Board designated funds. The Board designated funds have been designated by the Organization's board for the specific purposes noted above.

L. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions comprised the following at June 30:

	<u>2024</u>	<u>2023</u>
Promises to give, with donor restrictions designated for special initiatives	\$ 3,000	\$ 28,818
Promises to give, available for designation for subsequent year allocations to agencies	1,064,687	1,208,166
Non-campaign grants designated for a specific purpose	97,500	-
Net assets held by the Organization or held by others that are subject to investment in perpetuity - principal in investment account	100,000	117,149
Net assets held by the Organization or held by others that are subject to investment in perpetuity - earnings in investment account	42,933	34,778
Total net assets with donor restrictions	<u>\$ 1,308,120</u>	<u>\$ 1,388,911</u>

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors. The total assets released from restrictions amounted to \$1,256,042 and \$1,298,054 for the years ended June 30, 2024 and 2023, respectively.

The income from the endowments held by the Organization along with those held in trusts can be used to fund the operations of the Organization.

M. LIVERMORE BUILDING

The Livermore Building holds the administrative offices of the Organization. In addition, office space is rented to other professionals. Expenses relating to the building for the years ended June 30 are as follows:

	<u>2024</u>	<u>2023</u>
Utilities	6,038	\$ 6,363
Repairs and upkeep	6,953	7,643
Building supplies	-	840
Building reserve	-	4,000
Equipment contracts	660	660
Depreciation	1,730	3,724
	<u>\$ 15,381</u>	<u>\$ 23,230</u>

N. FUNDS HELD IN TRUST BY OTHERS

Funds held in trust by others represent investments associated with a trust held in perpetuity. The income from the trust is distributed annually and may be used for general operating purposes. Funds held in trust are recognized at the estimated fair value of the assets. These funds had unrealized appreciation of \$8,155 and \$8,978 for the years ended June 30, 2024 and 2023, respectively. This activity is included with the investment returns. The composition of the investments associated with the funds held in trust at fair market value at June 30 is as follows:

	<u>2024</u>	<u>2023</u>
Cash	\$ 3,064	\$ 4,271
Equities/fixed income	49,284	80,575
Mutual Funds	90,585	49,932
Total Long-Term Investments	<u>\$ 142,933</u>	<u>\$ 134,778</u>

O. AGENCY FUND WITH COMMUNITY FOUNDATION

The Organization has transferred assets to the Community Foundation of Tompkins County (“the Foundation”) which is holding them as an Agency Fund (“Fund”) entitled United Way of Tompkins County Agency Fund for the benefit of the Organization. This type of asset transfer is more commonly referred to as having a beneficial interest in the Community Foundation. The Organization has granted the Foundation variance power which gives the Foundation the authority to invest the Agency Fund with the goal of realizing returns on this investment. The Fund is subject to the Foundation’s investment and spending policies. The Organization reports the fair value of the Fund as Agency Fund with Community Foundation in the Statement of Financial Position and reports distributions received as investment income. Changes in the value of the Fund are reported as gains or losses in the Statement of Activities and Changes in Net Assets. Changes in the Fund for the years ended June 30, 2024 and 2023 are as follows:

Balance at July 1, 2022	\$ -
Additional amounts invested in Fund	50,000
Share of appreciation of fund	-
Distributions received	-
Balance at June 30, 2023	<u>\$ 50,000</u>
Balance at July 1, 2023	\$ 50,000
Additional amounts invested in Fund	-
Share of appreciation of fund	-
Distributions received	-
Balance at June 30, 2024	<u>\$ 50,000</u>

P. FAIR VALUE MEASUREMENTS

Accounting Standards Codification (ASC) 820 established a three-tier hierarchy for fair value measurements, which prioritizes the inputs used in measuring fair value as follows:

- Level 1 – Observable inputs such as quoted prices for identical instruments in active markets.
- Level 2 – Inputs other than quoted prices in active markets that are observable either directly or indirectly through corroboration with observable market data.
- Level 3 – Unobservable inputs in which there is little or no market data, which would require the Organization to develop its own assumptions.

As of June 30, 2024, the Organization held certain assets that were measured at fair value on a recurring basis. The fair value of investments is obtained from readily available market prices. The following table presents the Organization’s financial assets measured at fair value on a recurring basis as of June 30, 2024 and 2023 subject to the disclosure requirements of ASC 820:

	Fair Value Measurements as of June 30, 2024			
	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
ASSETS:				
Investments	\$ 454,694	\$ 454,694	\$ -	\$ -
Funds held in trust	142,933	-	-	142,933
Pledges receivable	326,627	-	-	326,627
Agency Fund with Community Foundation	50,000	-	-	50,000
	Fair Value Measurements as of June 30, 2023			
	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
ASSETS:				
Investments	\$ 414,009	\$ 414,009	\$ -	\$ -
Funds held in trust	134,778	-	-	134,778
Pledges receivable	444,696	-	-	444,696
Agency Fund with Community Foundation	50,000	-	-	50,000

Reconciliation of Level 3 amounts:

Pledges due at June 30, 2022	\$ 450,939
New pledges during 2022-2023	1,663,781
Pledges collections in 2022-2023	(1,640,222)
Pledges written off during 2022-2023	(29,802)
Pledges due at June 30, 2023	<u>\$ 444,696</u>
Funds held in trust, June 30, 2022	\$ 125,800
Increased value of funds held in trust during 2022-2023	8,978
Funds held in trust, June 30, 2023	<u>\$ 134,778</u>
Agency Fund with Community Foundation, June 30, 2022	\$ -
Increased (decreased) value of funds held by Community Foundation during 2022-2023	50,000
Agency Fund with Community Foundation, June 30, 2023	<u>\$ 50,000</u>
Pledges due at June 30, 2023	\$ 444,696
New pledges during 2023-2024	1,327,297
Pledges collections in 2023-2024	(1,415,564)
Pledges written off during 2023-2024	(29,802)
Pledges due at June 30, 2024	<u>\$ 326,627</u>
Funds held in trust, June 30, 2023	\$ 134,778
Increased value of funds held in trust during 2023-2024	8,155
Funds held in trust, June 30, 2024	<u>\$ 142,933</u>
Agency Fund with Community Foundation, June 30, 2023	\$ 50,000
Increased (decreased) value of funds held by Community Foundation during 2023-2024	-
Agency Fund with Community Foundation, June 30, 2024	<u>\$ 50,000</u>

Q. CONCENTRATIONS OF CONTRIBUTIONS

The Organization received approximately 34% and 33% of its annual campaign from donors at Cornell University for the years ended June 30, 2024 and 2023, respectively.

R. COMMITMENTS

The Organization has two active lease agreements.

A five (5) year lease, that commenced September 1, 2019, for eighteen (18) of thirty (30) parking spaces located in the parking lot at 313 North Aurora Street, Ithaca, New York. During the initial five (5) year lease, the tenant paid a monthly rental fee of \$1,080 due on the first day of each month. The option to extend the lease for an additional five (5) years automatically occurred, with a monthly rental fee of \$1,350.

A one (1) year lease, that will commence on July 1, 2024, for a parking space located in the parking lot at 313 North Aurora Street, Ithaca, New York. The monthly rental fee of \$75 is due on the first day of each month.

The future payments are as follows:

2025	\$	16,560
2026		16,200
2027		16,200
2028		16,200
2029		16,200
Thereafter		2,700
Total	\$	<u>84,060</u>

Rental income was \$13,260 and \$13,260 for the years ended June 30, 2024 and 2023, respectively.

S. EMPLOYEE RETENTION CREDIT

During the 2022-2023 fiscal year, the Organization concluded it qualified to claim the Employee Retention Credit under the C.A.R.E.S. Act for the period of January 1, 2021, through September 30, 2021. The Organization subsequently filed amended quarterly federal payroll tax returns in June 2023. The total amount of credits still to be received are \$144,201 for the years ended June 30, 2024 and 2023.

T. CONTRIBUTED NONFINANCIAL ASSETS:

For the years ended June 30, contributed nonfinancial assets recognized within the statements of activities and changes in net assets included:

	<u>2024</u>	<u>2023</u>
Professional services	\$ 309,800	\$ 296,864

The Organization was provided with professional services at no cost in order to run professional service announcement messages, including production services for radio advertisements along with video production and messaging for their annual campaign. Based on current market rates for professional services, the Organization would have paid \$309,800 and \$296,864 for the years ended June 30, 2024 and 2023, respectively.

All gifts-in-kind received by the Organization for the years ended June 30, 2024 and 2023 were considered without donor restrictions and able to be used by the Organization as determined by the board of directors and management.

U. ADOPTION OF NEW ACCOUNTING PRONOUNCEMENTS

On July 1, 2023, the Organization adopted the Accounting Standards Update (ASU) 2016-13, Financial Instruments – Credit Losses on Financial Instruments, as amended, which modifies

the measurement of expected credit losses on certain financial instruments. The Organization adopted this new guidance utilizing the modified retrospective transition method. The adoption of this Standard did not have a material impact on the Organization's financial statements but did change how the allowance for credit losses is determined.

V. SUBSEQUENT EVENTS

The Organization has evaluated the subsequent events through September 23, 2024, the date when the financial statements were available to be issued. There were no subsequent events that required disclosure.